Adagio®

by **Softrak**
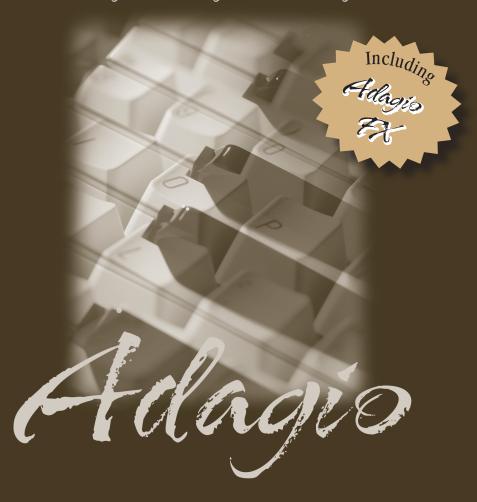
Accounting software for organizations that have outgrown
entry level software and don't need the complexity and cost of high-end software.

Elegant, intelligent accounting

Including *Adagio FX*

Adagio

Adagio by Softrak

Adagio Accounting software is designed for organizations that manage $2 to $100 million in sales/revenue, with significant transaction volume and at least one person responsible for managing those transactions. Most Adagio users do not have their own IT department, but prefer to rely on a consultant. This modular accounting system combines a batch interface for control and security with online processing for order entry and inventory.

Adagio FX

Adagio FX combines the award-winning financial report designer in the Adagio Accounting General Ledger with the ability to interface to entry level accounting software such as QuickBooks, Simply Accounting, and Microsoft Office Accounting. Sophisticated or complex financial statements can be created with ease, never having to resort to Excel again. For details and a special free offer for accountants in public practice with a professional designation, please refer to the last page and back cover of this brochure.

Organizations that use Adagio Accounting

Adagio is a good fit for many types of organizations. The features in its modules and the 3rd party modules that integrate with Adagio make it especially well suited for these:

- Distribution
- Professional Services
- Canadian First Nation
- Retail Point of Sale

- Service Organization
- Public Accounting
- Hospitality Point of Sale
- Manufacturing

- Non-profit/Not for Profit
- Contracting/Building
- Hotel or Property Management

What software do you use?

Most Adagio users formerly used ACCPAC® Plus™ for DOS, Accpac for Windows™, QuickBooks®, Simply Accounting™, or Microsoft Office Accounting™.

ACCPAC Plus

Because Adagio shares a common heritage with ACCPAC Plus, there is no data conversion required when moving to Adagio. In fact, the procedures are so similar between Adagio and ACCPAC Plus that no training is required for the move, just a simple orientation. If you use ACCPAC Plus, you'll appreciate that a mouse is not required for any data entry in Adagio. In fact, your dealer or consultant can send you a free Adagio unMouse Pad which shows the standard Windows keyboard shortcuts to use to speed data entry.

Accpac for Windows

Many former ACCPAC Plus users, who moved to Accpac for Windows before Adagio was available, have since moved up to Adagio for the speed, convenience, and lower cost of maintenance.

Entry Level Accounting Software

If your company has outgrown entry level accounting software such as QuickBooks, Simply Accounting or Microsoft Office Accounting and you need more security, flexibility and features, it's time to look at Adagio.

Adagio Modules from Softrak Systems

Your accounting software consultant can help you choose the modules that are best for your organization. Or request a catalog of all Adagio and 3rd party products from the Softrak Customer Service team.

Financial Suite	**Operational Suite**	**Reporting**	**Utilities**
• Ledger	• Inventory	• GridView & Server	• OLEDB
• Financial Reporter	• Invoices	• Crystal Reports for Adagio	• SalesCQ
• Receivables	• OrderEntry	• Adagio FX	• DataCare
• Payables	• SalesAnalysis		
• BankRec	• JobCost		
	• Time&Billing		

Adagio Ledger provides a complete General Ledger for your business. Batch transaction management ensures only approved and balanced entries are posted to your ledger.

Adagio Financial Reporter is included with Adagio Ledger and provides powerful, easy to use financial reporting, with unlimited design and summarization flexibility.

Adagio FX uses the same award-winning software technology as the Financial Reporter in Adagio Ledger, but it can also link to most popular entry level accounting software: QuickBooks, Microsoft Office Accounting, and Simply Accounting. This makes Adagio FX ideal for accountants in public practice, and for organizations where financial statement preparation is important, but are tired of spending time in Excel every month to make presentable financial statements.

Professional accountants in public practice can get a free electronic copy of **Adagio FX Standard Edition**. **See last page and back cover for free order form.**

Adagio Receivables integrates with Adagio Invoices, OrderEntry, JobCost, and Time&Billing to provide complete receivables management for your business, whether you bill time or sell products and services.

Adagio Payables provides complete accounts payable management for your business. Track amounts owed to vendors, improve cash flow by maximizing early payment discounts and speed check production.

Adagio Inventory is a complete multi-location stock management and control system which tracks purchases, receipts, shipments, returns and adjustments with ease.

Adagio Invoices combines unlimited line items, generous areas for descriptions and flexible formatting with powerful archival batch management for recurring invoicing and service billing.

Adagio OrderEntry automates your sales order entry and invoicing, allowing you to manage and track back-orders, future orders and standing orders, invoices and credit notes.

Adagio SalesAnalysis captures critical sales data at the detail level to allow refined analysis with online inquiry, statistics, charting, and reporting.

Adagio JobCost is the ideal cost tracking solution for construction companies, contractors, and service industries.

Adagio GridView is the perfect way for staff outside the accounting department to display information from Adagio without giving them access to the full accounting programs. Each View in Adagio displays data from a single Adagio file. The power of GridView is the ability to choose or re-arrange columns, filter rows, and automatically sort rows and link Views. **GridView Server** speeds processing for large databases by filtering on the computer where the data is stored.

Crystal Reports® for Adagio is the industry standard reporting engine for accounting systems, specifically designed to work with your accounting data.

Adagio SalesCQ is a great tool for anyone who deals with customers or prospects —Customer Service, Tech Support, Credit, or Sales. Sales CQ handles contact and quotation management.

Adagio DataCare automatically checks all your Adagio data, unattended! If you run multiple Adagio modules, or working with multiple company data sets, DataCare will provide peace of mind and ensure the integrity of your accounting data.

Recommended System Requirements for Adagio

- Workstation OS: Windows 2000 and Windows XP actively supported
- Workstation CPU: 1GHz Pentium IV with 1GByte RAM recommended; 300 MHz Pentium with 512 MB RAM may be used
- Workstation disk drive: 120 GByte recommended; 40 GByte may be used
- Workstation display: 1024 x 768 recommended; 800 x 600 may be used
- Network: 100 base-T; Windows XP Pro for peer-to-peer
- Server: MS Small Business Server, MS Server 2003, Windows 2000 Server recommended; Novell, Windows Terminal Server and Linux may be used if you have a consultant
- System drive: 40 GByte with 25% free space recommended (for Windows swapping)
- Printer: Laser recommended

What do others think?

Adagio has been independently reviewed by accounting publications in the US and Canada. Their reviews follow.

Adagio

Adagio — the 'natural' upgrade for ACCPAC Plus

Since ACCPAC (Sage) has officially discontinued ACCPAC Plus this year, thousands of Plus users have a difficult decision to make.

What accounting software will meet their needs, at a price they can afford, and move them gracefully into the 21st century with a minimum of staff re-training?

Adagio, from Softrak Systems Inc. in Vancouver, should certainly be considered a major contender for anyone looking to upgrade from ACCPAC Plus. Now a 19 module, fully multi-currency suite—with an extensive 3rd Party developer program providing tightly integrated Payroll, Purchase Order, Point-of-Sale and manufacturing solutions— Adagio offers one benefit to ACCPAC Plus users that no other accounting vendor can claim—a virtually seamless transition to Windows.

Adagio allows an ACCPAC Plus user move from DOS to Windows with no data conversion—allowing the smoothest of accounting department transitions.

So what will the accounting department discover after the transition?

Well, some things will be familiar. Adagio is batch oriented—allowing easy period ends and committed to the accounting files. The entire application can be driven from the keyboard—a boon for keyboard-centric DOS data entry staff. Menus, business processes and error messages remain constant, allowing an easy roll out of the system through the company.

However, some things will represent significant and welcome improvements over the old way of working in ACCPAC Plus.

General Ledger users can unpost and copy batches and departments. An award-winning spreadsheet-based financial reporter makes complicated presentation-quality financial statements possible with a minimum of expertise.

Side-by-side departmental, budget and prior year comparatives are easy to create. Complete statement sets can be printed or sent to an Excel workbook fully formatted. Unexpected figures on the financial statement can be resolved by drilling down from the number all the way to the posted transaction detail.

Accounts Payable users can print CPA compliant cheques on blank laser stock, complete with the bank account MICR number. Alternatively, you can send vendor payments electronically using EFT through TelPay Business Connect.

Inquiries automatically match payments to invoices, and display the complete general ledger distribution of every transaction. Unlimited additional comments and chronological note history track vendor interactions. Pop-up "alerts" can be set up to require acknowledgment when a vendor is referenced.

Accounts Receivable users can e-mail or fax statements directly from Adagio. Forms are sent as PDF

attachments to e-mails with personalized cover sheets. All the software for fax and emailing is included within Adagio – there is no requirement to purchase or set up a separate fax or e-mail server. Pop-up alerts can be created for customers too, and they automatically display whenever the customer is referenced in Adagio OrderEntry or Invoices or Time&Billing. Transaction inquiries allow "drilling across" to the source documents in OrderEntry or Invoices. Different e-mail addresses are saved for the primary company contact, the statement and invoice recipients.

Adagio is one of the few midrange accounting products not to use Crystal Reports to design invoices, cheques, statements and other user forms. A simple to use, drag-and-drop forms designer makes it easy to customize these forms to your requirements. Multipart forms are directly supported, with user control of which elements print on which copy of each form.

Different business invoicing models are accommodated by using one (or more) of Adagio's three invoicing solutions. All the invoicing modules allow e-mailing of their customizable invoices, credit notes and order confirmations.

Adagio Invoices offers specialized features for service industries and companies with a recurring invoice requirement, such as property managers, trade associations or alarm companies. Adagio Invoices allows the customizable invoice to change "shape" as different items are added. Part sales can be printed out in one format, while service items can have another format with a 750 character description and date of service.

Adagio OrderEntry has specialized features of interest to wholesale distribution companies. It runs with either a simple, integrated price list, or linked online with Adagio Inventory. Backorders, future orders, and partial shipments are all managed—with the option to produce multiple invoices from a single order. Product returns are easily credited, and optionally returned to inventory. Adagio Inventory supports five costing methods (average, FIFO, LIFO, standard and user defined), multiple locations and a 16 character item number in 4 user defined segments.

Adagio Time&Billing is a good solution for professionals such as engineers or advertising consultants with a central-

ized timesheet entry model. Desktop based timekeeping captures hours worked at source, yet provides an opportunity to review time allocation and expense charges prior to posting them to a client project.

Time&Billing's direct integration with Adagio Payables means that re-billable disbursements are entered once and can be automatically marked up on retrieval. For construction and similar companies, Adagio JobCost offers five revenue recognition methods and integration with Payables, Invoices and Payroll.

The typical company for Adagio is large enough to have a full time accounting department (or staff person), but generally not large enough to have their own IT department.

Adagio users need powerful reporting tools, in an accounting solution that doesn't require constant attention to keep up and running. Like many accounting systems, Adagio uses Crystal Reports for all its management reporting. Standard reports can be customized using Crystal Reports for Adagio, and custom reports can be added to any module's Reports menu.

For simpler reporting needs, Adagio GridView has a very simple user interface for retrieving data from the accounting database in summary or detail form. It allows accounting data to be displayed for a user without requiring that they have access to the accounting software itself.

For an organization with $1 to $100 million in revenue, with a full time accounting department and no IT department, Adagio offers a robust, stable accounting platform with unique reporting strengths for financial statement preparation and user access to the data. While it is an excellent solution for businesses currently running ACCPAC Plus it should not be ignored by other businesses who have outgrown their current accounting software.

MID·RANGE ACCOUNTING

By Brent Dirks, CPA, EA, MCSE

**800-663-9798
www.softrak.com**

Adagio Accounting was launched in 1999 to attract former ACCPAC Plus for DOS users who had not yet made the move to Windows, offering such users a straightforward migration to the Windows environment. It is targeted at small to midsize businesses with over $1 million in sales/revenue, particularly former ACCPAC Plus for DOS users or those looking to move upscale from an entry-level package.

Trudi Orr of Beaverton, Oregon-based Seals Unlimited Inc. (www.sealsunlimited.com) is a former ACCPAC Plus for DOS user that made the transition to the Adagio Accounting system in favor of their alternative. Her company makes rubber gaskets ranging from the very small kind that would go around doors to very large ones that go around dams. "It took about two hours to install Adagio and have it up and running," she says. "The reports are a slam dunk, and it prints checks." Orr adds that if you have ACCPAC Plus for DOS, "You need to switch to Adagio."

EASE OF USE/ TRANSACTION ENTRY

Each Adagio module is separately installed and actually runs as a separate program with its own Windows start menu item. Each module also maintains its own data for each company, and data from the individual modules is ultimately imported into the GL. This provides a loose type of integration that is not precisely "real time," but it does allow the company the flexibility to purchase only the applications that are needed and grow into other features later on.

I found the data-entry screens to be user-friendly and well designed. Data-entry is keyboard-driven and utilizes batch entry processing. A tiered drill-down system allows for editing and adding transaction data. Primary fields provide lookups as well as the ability to access related information on the fly, such as customer and payment history. ★★★★

MODULES & NOTABLE FEATURES

The core financial suite includes GL, AR, AP, Invoices and Bank Reconciliation. Additional modules include Order Entry, Inventory, Sales Analysis, Job Cost, Contacts, and Time & Billing (with TimeKeeper). Softrak also offers Adagio GridView for read-only access to accounting data for management reporting and analysis. Adagio modules are appropriate for up to 250 users. The licensing scheme utilizes LanPaks that are used to manage multi-user access to each module. Additional LanPak licenses are

only necessary if multiple people will be accessing the same module simultaneously.

The latest versions of the Adagio modules include numerous enhancements. Nearly all modules now have multi-currency versions available, as well as a MultiCurrency module. Recent additions also include the BankRec, DataCare (data integrity), and Contacts (customer management) modules. The financial statement designer has also received a significant upgrade. The program also now offers the ability to e-mail invoices, statements, order confirmations and credit notes. The Payables module added Electronic Funds Transfer (EFT) capability, and pop-up alerts were added for customers, vendors, inventory items and GL accounts. ★★★★

INTEGRATION/IMPORT/EXPORT

Modules are integrated through a process of importing batch information. As noted earlier, transactions created in individual modules are ultimately imported and processed for posting and reporting through the GL.

For data export and analysis, Adagio offers a read-only OLEDB interface that can be used to access virtually any data within the accounting modules for export to popular formats such as ASCII or Excel. The Financial Reporter module also provides built-in one-click export to Excel. ★★★

REPORTING

Adagio utilizes Crystal Reports for extending its standard reporting features, allowing businesses to insert graphics, logos and various graphs as well as providing drill-down capability. This allows users to modify standard Adagio reports and add custom-designed reports to the Report menu in the various financial modules.

Softrak also provides its own flexible drag-and-drop spreadsheet-based forms designer through its Financial Reporter, which is included with Adagio Ledger and Adagio FX. With the Adagio Financial Reporter, users can create presentation-quality financial statements with customized for-matting for performance tracking and comparisons. Statements can be prepared in summary or detail with the ability to drill down to the transaction level. ★★★★

SUPPORT/TRAINING/ HELP SYSTEM

Softrak offers live telephone and e-mail-based support. Business partners are also available for demo purposes as well as training and specialized, local assistance with the program. Adagio offers an online users' group that meets for live online sessions approximately 10 times per year. The vendor also provides a technical tips page on its web site in addition to a technical user discussion forum, which is monitored daily by the technical support team. For training purposes, the vendor offers scheduled webinars and its Adagio Academy, which is available as a full-day training session in various cities around the United States and Canada, online as a set of five webinars or in express format for half a day.

Professionally printed manuals are provided for each module, with quick-start sections and short tutorials that help to shorten the learning curve. Adagio also includes a traditional built-in Help utility with links to related topics. ★★★★

RELATIVE VALUE

Softrak offers an easy-to-use program that runs comfortably on any machine that can run Windows 2000 or XP, with a 300MHz Pentium processor and 512MB of RAM. The modest hardware requirements should be attractive to nonprofit organizations or companies looking to move up from an entry-level program. Modules are priced at $950 each, with multi-module bundles available at reduced prices. Upgrade/maintenance plans are approximately 20 percent of the original purchase price. Multi-user LanPaks are priced from $140 to $280 per unit depending on quantity. ★★★★

2006 OVERALL RATING
★★★★

Softrak Packages of intelligence | 800-663-9798 • **www.softrak.com**

Adagio Developer Partners

*A*dagio Developer Partner Solutions

Many programs from 3rd party developers are well integrated with Adagio. These solutions, including some for specific business types, make Adagio a "perfect fit". For more details, contact your accounting software consultant or request a catalog of all Adagio and 3rd party products from the Softrak Customer Service team.

- Payroll
- Purchase Orders
- Point of Sale
- Electronic Payments
- EDI Electronic Data Interchange
- Remote Order Entry

- CRM Contact Management
- Reservation Management
- WMS Warehouse Management System
- Manufacturing
- Carrier Management
- Collection Management

Adagio®
Developer Partner

*A*dagio Developer Partners

ACCPAC Plus users will recognize these Adagio Developers who used to be 3rd party developers for ACCPAC Plus:

- Bravo Software Group: RemoteDesk
- Edisoft: Electronic Data Interchange
- IMS Island Microsystems: POS, Purchase Orders, LabelPrint and Inventory Utilities
- linXsoft: CRM, Shipping, Order Entry, and Collections
- MISys Inc: Small Business Manufacturing
- Orion Digital Solutions (from MSS Systems): POS
- Purplesoft (from Inventory Receipts): Purchase Orders for Adagio
- UniResMan (from Unisoft Systems): Hotel Property Management
- Wellspring Software: Printing solutions and blank checks

Many other developers have joined with Softrak since Adagio was released back in 1999:

- AIM Services: Number Changers
- Hilbert Software: Payroll (US)
- Paymate Software: Payroll (US and Canada)
- Profitek: Retail POS and Food & Beverage POS
- QLab Systems: Payroll (Canada)
- RF Pathways: WMS Warehouse Management System
- TelPay: Electronic Payments

The strategic partnership of these developers with Softrak Systems provides a more complete Adagio solution for many types of companies. But, if you have specific requirements that will improve how you can use Adagio, consider a custom solution from an Adagio Developer Partner or direct from Softrak Systems.

Adagio is supported by a wide network of consultants and dealers in North America, the Caribbean, Singapore and the Far East, Australia, and Africa. They can help you evaluate Adagio, select the appropriate modules, implement the system, train your staff and provide continuing support.

Evaluation

The easiest way to evaluate Adagio for your company is in the comfort of your own office, with a consultant on the phone, and your workstation mirroring the actions on the workstation in the consultant's office. There is no obligation.

The next step would be to use Adagio on your own computer. If you are an ACCPAC Plus user, you can evaluate Adagio on a copy of your own accounting data; users of other accounting software will need to use the sample data provided with Adagio. Once again, there is no obligation.

To begin your evaluation, call the Softrak Customer Service team at 1-800-663-9798 or email info@softrak.com to have a consultant contact you.

Implementation

Once you've decided Adagio is right for you, the Adagio modules will be installed and custom fitted to your organization. If you use ACCPAC Plus now, this is an easy step, since Adagio already works the way you and your staff are used to operating. However, with all the new features available in Adagio, you will want to carefully select the features to be implemented.

Training

Training in the use of Adagio is usually provided by your dealer or consultant but there are many ways to learn how best to use Adagio.

- Webinars: 60 minute presentations over the web.
- Online Academies: 90 minute in-depth training each day for a week.
- Classroom Academies: either full day or half day, in the US, Canada, or the Caribbean.
- Adagio Training Conferences: comprehensive, multi-day, hands-on training.
- Adagio courses: provided in and by educational institutions.

For details about training available in your area, talk to your dealer or consultant or check with Softrak's Customer Service team.

Support

Technical support for Adagio modules is provided by your dealer or consultant. Users on an Upgrades Plan can post their questions on the Softrak Products Technical Support Forum. Users on a Support&Upgrades Plan can get technical support direct from Softrak by phone, fax, or email.

he Adagio Financial Reporter is included with Adagio Ledger and incorporated into Adagio FX. It provides powerful, easy to use financial reporting, with unlimited design and summarization flexibility.

- Simple drag and drop functionality, with powerful formatting, in a familiar spreadsheet layout
- Drill down from any figure on the financial statement to the totals of the amounts included, then to the period totals, then to the details
- In Group View, describe your chart of accounts and drop the account range onto the financial statement. Then select the desired columns and the statement is designed
- With SmartSheet™ technology, the financial statements automatically adjust to accommodate new accounts added to the chart of accounts
- Comments and notes can be added in rows or columns but hidden on printed financial statements
- Departmental financial statements can be selected and printed as a group with a single mouse click
- Send financial reports, complete with formatting, to Excel® with the ExcelDirect™ button
- Users who only print financial statements are prevented from making unintentional changes to the design of the financial statement
- Design one income statement and print it for all departments, automatically suppressing accounts with no activity

Adagio FX uses the same software technology as the Financial Reporter in Adagio Ledger, but it can also link to the most popular entry level accounting software: QuickBooks, Microsoft Office Accounting, and Simply Accounting. This makes Adagio FX ideal for accountants in public practice, and for organizations where financial statement preparation is important, but are tired of spending time in Excel every month to make presentable financial statements.

How to Learn More about Adagio Accounting

The most effective way to evaluate Adagio Accounting is a no obligation online demo with an Adagio consultant. This way, you can ask questions and see exactly how Adagio works for you. Simply call Softrak's Customer Service Team at 1-800-663-9798 or email info@softrak.com for a consultant. If you prefer to investigate Adagio Accounting by yourself, visit www.softrak.com.

Adagio FX Special Offer

Accountants in public practice, with a professional designation, are invited to get a free electronic copy of Adagio FX Standard. This software is fully functional and can be used to create financial statements for a single company. All interested parties can get more information about Adagio FX by visiting www.GreatStatements.com. Click on the sample financial statement to be linked to many financial statement samples. At the bottom of www.GreatStatements.com, you can view a Flash demo or download an evaluation copy of Adagio FX Pro which can create financial statements for multiple companies. Accountants can request their free electronic copy of Adagio FX Standard on the web at www.GreatStatements.com/FXOffer or photocopy and complete this page. We'll send an email with the download links for the program and manual as well as the activation codes.

Bonus for Accountants!

Photocopy, complete, and fax this page to 1-800-663-9796 or (604) 736-6431.
Contact information for free copy of Adagio FX Standard:

Firm/Contact: _____

Address: _____

Email (required): _____

Phone/Fax: _____

Accounting Designation: ❑ CPA ❑ CGA ❑ CA ❑ CMA ❑ RIA ❑ _____
❑ I want the manual, CD and packaging as well ($50 plus $30 S&H). Please contact me for a credit card.

Product Choice:
❑ Adagio FX/Q for QuickBooks
❑ Adagio FX/S for Simply Accounting
❑ Adagio FX/M for Microsoft Office Accounting

Where you learned about Adagio FX:
❑ Event name: _____
city, date: _____
❑ other: _____

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